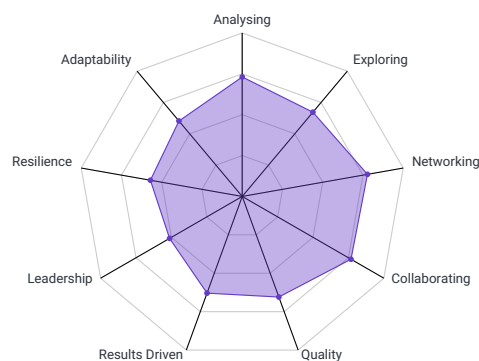


# Mina Pham

Networker

Analytical

Efficient



## Thinking

**Analysing | Exploring**

Mina is comfortable in dealing with numerical data to understand problems and solve them. Mina tends to be factual and uses evidence to support their hypothesis.

Mina is curious and likes to explore new ideas and approaches. When faced with a problem, Mina tends to think out of the box and enjoys considering a wide range of alternatives. Mina looks for opportunities to learn and thrive in roles which offer them novelty and variety. On the flip side, Mina may get bored in routines and at times may be perceived as overly optimistic or having impractical ideas.

## Connecting

**Networking | Collaborating**

Mina is someone who feels at ease when connecting with new people and generally has a well-developed network.

Mina displays empathy towards colleagues and finds it important to listen to their points of view. Mina is likely to involve others in key decisions and plans. Mina gives credit where it is due and delegates easily when necessary.

## Executing

**Quality | Result Driven**

Mina pays attention to details and enjoys delivering work that is of a high standard.

Mina tends to be systematic, methodical and organised and delivers within deadlines. Mina is reliable and disciplined and driven to achieve their goals.

## Progressing

**Leadership | Resilience | Adaptability**

Mina is comfortable with working in rapidly changing environments.

Mina enjoys discovering new cultures and approaches and the learning opportunities these bring.

Mina recovers quickly from setbacks and does not let negativity pull them down.

Mina views failures as learning opportunities and an intrinsic part of the route to success.

Mina enjoys taking the lead in groups and considers other's opinions when taking decisions.

Mina is focused and drives their team towards desired outcomes irrespective of obstacles.

## Role Fit

- Roles which involve a lot of people interaction.
- Roles within sales or business development.
- Roles which may involve managing multiple stakeholders or building deep relationships with key accounts.
- Roles which relate to research, analysis, data analytics or applying rational thinking to solve problems.

## Organization Fit

- Organisations that promote team work and collaboration across business lines.
- Organisations that promote evidence based critical thinking.